

## Engineering Technologies

Leader In Precision Auto Components Manufacturing



### CASE STUDY

#### About ET Group India Pvt Ltd

**Engineering Technologies**, Established in 1996, spread in a total area of 60,000 sq.ft. & situated at Jaysingpur, Dist. : Kolhapur in Maharashtra state of INDIA. **ET** is one of the leading auto component manufacturing company in India.

With globalization leading to high levels of continuous quality requirements and value engineering, **ET** has emerged a winner with constant modernization & innovative engineering approach.

Engineering Technologies, as the name itself suggests is determined to use its engineering skills and explore the "state of the art" technology, to fulfill the need of vehicle manufacturers.

They manufacture various Engine components, Transmission parts, CRDi parts, Grey & SG Iron auto components, catering to the 2/3/4 Wheeler Industry.

#### Customer Requirement

- They were Looking For Multipoint and Point to Point Devices for connecting there 4 Manufacturing Unit.
- Compact Devices having Upfront, One-Time Costs.
- Cost effective and Future ready Solution

#### Solution Offered

We offered GVC3200 Video Conferencing for HO and GVC3210 Video Conferencing 3 Nos. for Remote location and MD Cabin

#### Challenges Faced

Competitors like Cisco, Avaya, and Polycom were there in the race and Challenged we face in Slow Internet connection at site but due to our latest Video Codec that problem was solved and video was Excellent and this is our winning point of this customer.

#### About Cohesive Technologies

**Cohesive Technologies** is a Global Telecom Solution Provider on VoIP and IP Platform As well a leading Integrator and Solution Provider with the Best Innovative IP Solutions which adds value to Customers through a combination of different high end technologies for a true Converged Solution.

Working with Technology Partners like **CyberData, Grandstream, Epygi, Digium, Milesight, TelephonyKart & Yeastar** helped us delivering state-of-the-art-technology Products to Premise and Cloud based requirements for various companies that span across multiple segments.

#### Client Profile

##### Organization :

ET Group India Pvt Ltd(Netmac)

##### Location :

Kolhapur, Maharashtra

##### Industry Segment :

Manufacturing

#### Key Points

- Features & Functionality
- Ease-of-Use/End User Experience
- Cost
- Set-Up Complexity, Time & Cost
- Quality
- Solution Reliability, Vendor Reputation & Local Support

#### Competition Faced

“

Competitors like Cisco, Avaya, polycom are also in the race

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#### Product Used



Grandstream Video Conferencing System