



Client Profile

Organization :

JSW

Location :

Palwal & Pan India *

Industry Segment :

Manufacturing Units

CASE STUDY

About JSW

Amongst the leading conglomerates in India, JSW Group is a \$13 billion company. It is an integral part of the O. P. Jindal Group, and has been a part of major projects that have played a key role in India's growth.

Ranked among India's top business houses, JSW's innovative and sustainable ideas cater to the core sectors of Steel, Energy, Cement and Infrastructure. The Group continues to strive for excellence with its strength, differentiated product mix, state-of-the-art technology, excellence in execution and focus on sustainability.

From its humble beginnings in steel, the JSW Group has expanded its presence across India, South America, South Africa & Europe. Through its CSR projects, it also continues to participate in and initiate activities that assist in improving those areas of our country that lack resources

Customer Requirement

- ✓ Inter connectivity with different makes EPABX's installed at different locations PAN India as one centralized system across 19 Location.
- ✓ Detailed Report of Incoming, outgoing calls, Recording Calls, Abandoned call, etc. All reports downloadable in CSV, PDF and Excel format.
- ✓ Mobile connectivity onto server as No service provider caters this customer location .
- ✓ Extention wise call recording details along with CDR

Solution Offered

Based on the requirement these are the products offered to them:

- Grandstream UCM6208 IPPBX with 800 Extension for on & remote branches communication.
- Yeastar 8-port GSM Gateway For Mobile connectivity.
- Grandstream IP Phone GXP1625

Competition Faced

All big players like Aastra, Siemens, NEC, Panasonic as being their existing EPABX vendors challenged us with their brand images and credential

About Cohesive Technologies

Cohesive Technologies is a Global Telecom Solution Provider on VoIP and IP Platform As well a leading Integrator and Solution Provider with the Best Innovative IP Solutions which adds value to Customers through a combination of different high end technologies for a true Converged Solution. Working with Technology Partners like **CyberData, Grandstream, Epygi, Digium, Milesight, & Yeastar** helped us delivering state-of-the-art-technology Products to Premise and Cloud based requirements for various companies that span across multiple segments.

Goal/Purpose of the new deployment

To offer cost effective solution which incurs zero recurring cost for intra branch connectivity .

To offer IP Desktop video telephony solution

To offer integretation solution which communications all end points with centralized communication server .



Product Used



- Grandstream UCM6208 IPPBX
- Yeastar 8-Port GSM Gateway
- Grandstream IP Phone GXP1625