CASE STUDY

COHESIVE Technologies

CASE STUDY

About **Rudranee Infrastructure** *Ltd*

Rudranee Infrastructure Limited (RIL), Aurangabad (Maharashtra) a reputed organization with more than 12 years Experience in construction of Roads, Buildings, Bridges, Dams, Aqueducts, Industrial Sheds and Water Supply Scheme.

Customer *Requirement*

- They were Looking For Multipoint and Point to Point Devices for connecting there Different Project Location
- Looking For Reduced unproductive travel time and Immediate information exchange
- Make a presentation to a vendor or customer.
- View data and presentations on an on-demand or real-time basis.
- Record All conference

Solution *Offered*

We offered **GVC3200** for HO and **GVC3210** 1 Nos. for MD Cabin and Cloud Services - IP Video Talk To Connect via Laptop/Smartphone/Desktop to Remote Project Engineers. Customer also impressed with our SIP base VC solution which also offered integration with Android Apps like Skype / google – hangout for VC with any outside person.

Challenges *Faced*

Competitors like Polycom and Lifesize were in Competetion. As customer is Infra Verticals & there having various Projects/Sites at different locations and Project engineers at remote places having Laptop or Smart phone, so we have Proposed our solution of Multipoint VC with our cloud base services (IP Video Talk) that offer Web Integration and Mobile App.

About *Cohesive Technologies*

Cohesive Technologies is a Global Telecom Solution Provider on VoIP and IP Platform As well a leading Integrator and Solution Provider with the Best Innovative IP Solutions which adds value to Customers through a combination of different high end technologies for a true Converged Solution.

Working with Technology Partners like **CyberData, Grandstream, Epygi, Digium, Milesight, TelephonyKart & Yeastar** helped us delivering state-of-the-art-technology Products to Premise and Cloud based requirements for various companies that span across multiple segments.

Key Points

✓ Features & Functionality

✓ No Extra MCU/Software Licences

✓ Cost Effective

✓ User Friendly

✓ Plug and Play connection to Grandstream's IPVideoTalk video conferencing service

Competition *Faced*

"
Competitors like polycom and Lifesize were there with their own cloud services.
"

Product Used

GRANDSTREAM
CONNECTING THE WORLD

- **Grandstream GVC3200 & GVC3210 Video Conferencing System**