

CASE STUDY

We are a team



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Client Profile

Organization :

Shija Hospitals &
Research Institute Pvt Ltd.

Location :

Imphal, Manipur

Industry Segment :

Medical/Hospital

Key Points

- UCM as central PBX systems for communication
- 56 numbers SIP phones were also installed to create desired IP extensions
- 27 numbers mobile extensions are also in use through 3G/4G/wifi network.

Competition Faced

“
Competitors like Matrix, NEC & Panasonic were also there in the race
”

Product Used



Grandstream
UCM6208 IPPBX
Grandstream IP Phones

About Shija Hospitals & Research Institute Pvt. Ltd.

It is a 250 bedded multispecialty hospital with 46 specialties including super-specialty at eco-friendly Langol, outskirts of Imphal, providing secondary and tertiary healthcare in the region with more than 860 dedicated trained caregivers. SHRI envisions To be a premium & leading brand in healthcare services in South East Asia, recognized by our customers for our holistic approach, personal touch and technological advancement, by 2015.

Since its inception in 1985 as a mono-practice clinic to the first ever ISO certified hospital, *Shija Hospitals* has had a meaningful journey and looks forward to a remarkable future ahead by adding cardiac science, kidney and cornea transplantation, infertility treatment, joint replacement surgery, Wellness Park, Cancer and Palliative Care etc.

Customer Requirement

- Customer wanted to have a stable and state of art but cost effective advanced PBX solution for their hospital.

Solution Offered

We had installed Grandstream **UCM6208** at Imphal hospital with 56 numbers GXP1625 IP Phones. Using customer's existing LAN only we had implemented this IP intercom solution. At present they have 2 P&T lines from ITSP which has been terminated in this PBX system.

There are around 27 mobile extensions and administrative staffs of this hospitals are using mobile extensions through their smart phones using their 3G/4G sim and local wifi network. So they are always connected with their hospital's intercom solution through out the time,

Challenges Faced

Competitors like Matrix, NEC, Panasonic etc were there in the race. They were proposing them Analog PBX solution with analog fresh wiring and analog phones.

About Cohesive Technologies

Cohesive Technologies is a Global Telecom Solution Provider on VoIP and IP Platform As well a leading Integrator and Solution Provider with the Best Innovative IP Solutions which adds value to Customers through a combination of different high end technologies for a true Converged Solution.

Working with Technology Partners like **CyberData, Grandstream, Epygi, Digium, Milesight, TelephonyKart & Yeastar** helped us delivering state-of-the-art-technology Products to Premise and Cloud based requirements for various companies that span across multiple segments.



www.cohesiveglobal.com
www.grandstreamindia.com



info@cohtechologies.com
info@grandstreamindia.com



+91 – 120 - 4830000