



CASE STUDY

About Delhi Policy Group

Delhi Policy Group (DPG) is one of the India's oldest independent think tanks with primary focus on international and strategic issues of critical national interest.

In keeping with India's increasing global profile as a leading power and the accompanying dynamism of India's foreign and security policy, the Delhi Policy Group has expanded its focus areas to include India's broader regional and global role; India's initiatives to strengthen its strategic periphery; India's political, security and connectivity challenges and policies across the Indo-Pacific; and the strategic partnerships that advance India's rise.

Customer Requirement

- Customer was using one Analog PBX and expanding his office in another building which is around 250 meters far from existing Building.
- Customer wanted to use one IPPBX for both office communications and more important the existing PRI is also coming to existing building but customer wants to keep IPPBX in New building.
- Customer wanted a unified environment by interconnecting all through LAN / Fider Network and by using PRI and 08 Analog PSTN line for outgoing calls .

Solution Offered

We (Cohesive Technologies) installed Grandstream's **UCM6208** with **EPYGI's PRI Gateway** with **Grandstream's audio IP Phone** for Intercom and outgoing calls from both building where PRI Gateway is installed in one building and IPPBX installed in another Building. The IP Phone users of both buildings are using IPPBX services for intercom or outgoing/incoming calls seamlessly and IT managers are also able to programme/maintain the systems from any location remotely.

Challenges Faced

Competitors like Avaya, NEC, Panasonic etc were there and Avaya already installed their Video Conferencing solution at site few months ago.

About Cohesive Technologies

Cohesive Technologies is a Global Telecom Solution Provider on VoIP and IP Platform as well as one of leading Integrator and Solution Provider with the Best Innovative IP Solutions which adds value to Customers through a combination of different high end technologies for a true Converged Solution at reasonable cost.

Working with Technology Partners like **CyberData, Grandstream, Epygi, Digium, Milesight & Yeastar** helped us delivering state-of-the-art-technology Products to Premise and Cloud based requirements for various companies that span across multiple segments.

Client Profile

Organization :
Delhi Policy Group
(DPG)

Location :
Delhi

Industry Segment :
Govt Agency

Key Points

- UCM connects to all Ip-phone for communication by 1 PRI and 8 Analog PSTN lines.
- All equipments to be connect with one central UCM via LAN & Fiber network
- Customer's PRI coming in different building so customer wants PRI Gateway to be install in different building and connect with IPPBX over Fiber network

Competition Faced

“
Competitors like Avaya, NEC, Panasonic etc were in the race
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Product Used

