

# CASE STUDY

### About Mountain Glory - Forest Resorts & SPA

Mountain Glory Forest Resort & Spa welcomes you at your second home at your own comfort. We ensure you a wonderful time with friends and family. A cheerful environment of the resort together with professional staffs makes your stay a memorable one.

At Mountain Glory Forest Resort & Spa; be pleased with the serene accommodation along with the touch of natural beauty of Pokhara. Enjoying the combination of modern amenities with our friendly personal service, you'll have the best of both worlds. Airy and spacious rooms greet you with an experience closest to nature. Mountain Glory Forest Resort and Spa is one of the most family-friendly resorts. This is the perfect choice for couples, families, weddings, and events.

#### Customer Requirement

Intercom with unified IP solution for multiple buildings in a large area with cabling reduction.

## Solution Offered

We have installed UCM6510 to give 100 extns (approx.), IP Phone (GXP2140, GXP1615) in resort's room, reception, facilities and guard room. Integrated all equipment's over SIP

Grandstream was trusted with the most reliable products along with the excellent after sales service in Nepal. Grandstream provided mobility, hassle free installation and easy to use/maintain products at an affordable price.

#### Advantages to User:

- $\checkmark$  Guest and staffs can make audio/video calls through IP phones
- $\checkmark$  Resort's staffs can use their own mobile phones as an extension around the property.
- $\checkmark$  We have given complete integrated solution of Voice and Video.

## Competition Faced

They have considered products from many other manufactures some of them are Avaya, Alcatel and Coral but no one was able to offer integrated Solution.

## About Cohesive Technologies

**Cohesive Technologies** is a Global Telecom Solution Provider on VolP and IP Platform As well a leading Integrator and Solution Provider with the Best Innovative IP Solutions which adds value to Customers through a combination of different high end technologies for a true Converged Solution.Working with Technology Partners like **CyberData, Grandstream, Epygi, Digium, Milesight, & Yeastar** helped us delivering state-of-the-art-technology Products to Premise and Cloud based requirements for various companies that span across multiple segments.



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# **Client Profile**

Organization : Mountain Glory Location : Dovilla, Pokhara, Nepal Industry Segment : Hospitality

## Goal/Purpose of the new deployment

Providing excellent communication service to the Resort's staffs and guests within and beyond business area.



### **Product Used**

GRANDSTREAM

- Grandstream
  Basic & High End
  IP Phones
- Grandstream
  UCM6510 IPPBX
- Grandstream GXW4108 FXO Gateway