

CASE STUDY



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Client Profile

Organization :
TestingXperts

Location :
Hyderabad

Industry Segment :
Software

About TestingXperts

TestingXperts is a Next Gen QA & Software Testing Company, and an Independent Software Testing division of **Damco Group**, which is a leading IT Solutions and Services company working with Fortune Enterprises globally. Through their innovative techniques, They are pushing the conventional norms of Quality Assurance and blending technology to yield remarkable deliverables. They are also recognized as an ISO 9001:2015 & ISO 27001:2013 certified company.

Customer Requirement

- They were looking for a Video Conferencing System which can be interoperable with their existing VC System.
- They were looking for a system free of Licensing and is flexible platform wise.
- They were Looking for a device which works on SIP platform as well
- They were looking for a Video IP Phone End point for Individual Desks that can be an end point for this VC.

Solution Offered

We have installed Grandstream GVC3200 along with GAC2500 at their Hyderabad location with Video IP Phones GXV3275 at their head office and Branch Office.

This system helped in getting connected with the customers existing VC at their Head office along with the Video IP Phones for a complete VC integration.

Being Compatible with multi platforms like H.323, SIP, IPVideotalk and Android, the Customer liked our solution a lot.

Challenges Faced

Competitors like Polycom and Cisco being their existing products in VC domain, they were also present along with us. Our system being more flexible for an IP based VC system which is compatible with multiple platforms, being free of license costs and the VC recording option being license free gave us the required competitive advantage.

About Cohesive Technologies

Cohesive Technologies is a Global Telecom Solution Provider on VoIP and IP Platform As well a leading Integrator and Solution Provider with the Best Innovative IP Solutions which adds value to Customers through a combination of different high end technologies for a true Converged Solution.

Working with Technology Partners like **CyberData, Grandstream, Epygi, Digium, Milesight, TelephonyKart & Yeastar** helped us delivering state-of-the-art-technology Products to Premise and Cloud based requirements for various companies that span across multiple segments.

Key Points

- GVC3200 + GAC2500 for VC System in branch office to get connected with their existing VC System in head office.
- The Video IP Phones to be a part of the conference when required.

Competition Faced

“ Polycom and Cisco were there in the process of consideration. ”

Product Used

