

## Client Profile

### Organization :

Visakha Container Terminal

### Location :

Visakhapatnam, A.P

### Industry Segment :

Logistics



## CASE STUDY

### About Visakha Container Terminal

Visakha Container Terminal is an ideal alternative especially for Cargo shipments to and from Far East and South East Asian regions to Delhi and other nearby Inland Container Depots of Hyderabad, Nagpur and Raipur. Placing a premium on Quality, Health, Safety and care for the Environment, it has successfully adopted and is certified with prestigious ISO 9001:2008, ISO 14001:2004, OHSAS 18001:2007 and ISO 28000 : 2007.

### Customer Requirement

They want to get the feasibility of adding PA systems as well as Telephony on to the same PBX and they are also looking for flexibility in call routing and Conferencing.

### Solution Offered

Now they can announce with their PA System with a greater ease and the concurrency of the system has been increased, Call Recording feature added, the Ability of configuring Multiple call routings. Further integration if required with any GSM Gateway or PRI Gateway as per increase of requirement.

**UCM6510:** Due to its capacity of Concurrent calls and the inbuilt PRI Port. No Licensing, Easy Configuration and future scalability.

**GXP1625:** Due to its Simple and User-Friendly Design, Price wise it is the best phone available when compared with the competitors.

**GXV3240:** It's UI, Easy Handling of High volume calls, Ability to extend BLF through and extension module which is not available with the competitor.

**GXP2200EXT:** It is having the feasibility in updating the existing contact lists and the Dual Colored BLF keys present in it are an added advantage.

### Competition Faced

Yes, they looked into Zycoo IPPBX System, Matrix Products also.

### About Cohesive Technologies

Cohesive Technologies is a Global Telecom Solution Provider on VoIP and IP Platform As well a leading Integrator and Solution Provider with the Best Innovative IP Solutions which adds value to Customers through a combination of different high end technologies for a true Converged Solution.

Working with Technology Partners like **CyberData, Grandstream, Epygi, 2N, Digium, Milesight, TelephonyKart & Yeastar** helped us delivering state-of-the-art-technology Products to Premise and Cloud based requirements for various companies that span across multiple segments.

## Few points

- *Purpose of the new Deployment - To completely remove the analog equipment by shifting to IP Telephony as well as to integrate IP Based PA System.*
- *It definitely saved the cost of licensing, Easy configuration, less maintenance, User based call routing, IVR, High Definition Audio experience.*

## Product Used



- ✓ Grandstream UCM6510
- ✓ Grandstream GXP1625
- ✓ Grandstream GXV3240
- ✓ Grandstream GXP2200 Ext.