



Client Profile

Organization:
Aarth Universal School

Location:
Surat (Gujarat)

Industry Segment:
Education

CASE STUDY

About Aarth Universal School

The Aarth Universal School will be a first of its kind international school in the inspirational setting of Surat. AARTH is a coeducational day school. We will employ a well-recognized international curriculum supplemented with other academic programs to serve the educational needs of children from Nursery to Grade 12. Our campus at Malgama will have highly motivated teachers as well as the infrastructure to deliver an outstanding curriculum as well as co-curricular and extracurricular activities. AARTH will start in 2021.

Customer Requirement

Aarth Universal School is an International School Based in Surat, needs unified Telecom solution for expandable up to 300 users with in built call recording and free desktop application. also they needs Basic IP Phones for Opertors require Reception IP Phone For Reception and Video IP Phone for Directors, Principal and Teachers Cabin also they need IP Speakers and Cameras (which have Built in mic) in classrooms, so that principal or teachers Interact with Students through Laptop or Smartphone.

Solution Offered

After understood customer's requirement for Unified IPPBX solution we proposed our latest **Yeastar S300 IPPBX** with Softphone application for 300 users, built-in CDR, with free desktop app along with The system is so user friendly that IT team of Customer can manage 90% of basic Telecom functionality on their own. For Operators We have given 14 no's of **GRP2601P IP Phones** and for reception we have given GRP2613 IP Phone for Directors, Principal and Teachers we have given 3 nos of **GXV3370 Video IP Phones** and for classrooms we given our newly launched Tonmind **SIP-S11T Wall Speakers** and **Milesight MS-C5373-PD SIP Camera** which has built in mic. for two way communication.

Challenges Faced

Competition with existing vendors of Siemens and other companies like Avaya, Cisco, NEC, Hikvision, Siemens and Matrix who have brand image but offered IPPBX solution at very high cost to customer. Where Cohesive offered him solution which suits customer budget and fulfil his all requirement in one box solution without any extra hardware or License cost and soft phone.

About Cohesive Technologies

Cohesive Technologies is a renowned Global Telecom service provider working on the platform of IP and VoIP. We are working with our technology partners like **2N, Akuvox, Akubela, Cyberdata, Epygi, Grandstream, Guardian Telecom, Milesight, Snom, Tonmind, Wi-Tek and Yeastar** who support us in offering innovative products and solutions for the premise or Cloud-based requirements.

Key Points

One Brand with all Telecom Products including Yeastar S300 with Soft phone Applications, Offer seamless connectivity to Grandstream and other brands to give customer user friendly Telecom solution

Product Used

