



Client Profile

Organization:
Adamas University

Location : Barasat,
West Bengal

Industry Segment:
Education

CASE STUDY

About Adamas University

The Adamas University has been established by Sachis Kiran Roy Memorial Trust (SKRMT) (under the West Bengal Act IV of 2014) passed by The West Bengal Legislature and approved by The Governor. The provisions of The Adamas University Act, 2014, have come into effect on 11th April 2014, through a notification issued by The Govt. of West Bengal on the same day. Adamas University, with a sprawling green campus extending over 100 acres, nestled in Barasat (13 kms away from the Subash Chandra Bose International Airport Kolkata), and in its 3rd year of operation, aspires to impart finest quality education to the young minds of West Bengal, with an already established high quality research facility and a powerful team of teachers.

Customer Requirement

Customer was looking for latest technology, powerful, robust and good wi-fi solution for their hostels, admin building areas. Customer was using Cisco solutions and controllers in their campus.

Solution Offered

We had supplied Grandstream make Wi-Fi Access Points (**GWN7610**) with a controller (**GWN7000**) to control around 56 numbers GWN7610 devices installed in their network. We also had supplied multiple numbers of 24 ports Wi-Tek network PoE switches to power-on these Grandstream Wi-Fi access point devices installed in their boys & girls hostels and admin areas.

Challenges Faced

We faced challenges here with competitors like D-link, Cisco, Netgear , etc. In their existing network they were using mainly Cisco products and their IT team was very reluctant to go with other brands. We had to give them demo to convince the performance of our access point devices. We had to install all these 56 GWN7610 devices with-in 2 working days including a Sunday as their hostels had to go live immediately. With fullest support of their IT team our team had implemented the site with 2 man days effort.

About Cohesive Technologies

Cohesive Technologies is a Global Telecom Solution Provider on VoIP and IP Platform As well a leading Integrator and Solution Provider with the Best Innovative IP Solutions which adds value to Customers through a combination of different high end technologies for a true Converged Solution.

Working with Technology Partners like **CyberData, Grandstream, Epygi, Digium, Milesight, Wi-Tek & Yeastar** helped us delivering state-of-the-art-technology Products to Premise and Cloud based requirements for various companies that span across multiple segments.

- ### Key Points
- Grandstream make GWN7610 wi-fi access point devices
 - Wi-Tek Network switches to power-on these GWN7610 devices.
 - Also installed GWN7000 controller to control these wi-fi access point devices of that campus.



Product Used

