

Client Profile

Organization:
SNDT Women's University

Location:
Pune & Mumbai

Industry Segment:
Education



CASE STUDY

About SNDT Women's University

SNDT Women's University is the first Women's university in India as well as in South-East Asia. The University was founded by Maharshi Dr. Dhondo Keshav Karve in 1916 for a noble cause of Women's Education. The first five women graduated in 1921 from this University. The University Headquarters is in Churchgate Campus, Mumbai and the other two campuses of this University are at Juhu, Mumbai and Karve Road, Pune.

Customer Requirement

- SNDT Institute having Offices in Mumbai & Pune Office looking out for Video Conferencing solution.
- They wanted to start with Pune and then replicate the solution with their other SNDT Institutes.
- Security encrypted technology. Also, it can be expandable as per their future requirement & easy to understand and maintain.
- SNDT is using Zoom /Team cloud applications and they want our VC device should be integrate with Webex also without any additional Hardware / server or License.

Solution Offered

We (Cohesive Technologies) understood customer need through our SI Partner "ENKAY INFOSOL" and addressed his requirement with our Grand stream GVC3220 which is one of robust solutions, easy to operate and support in-built SIP & H.323 protocols to integrate smoothly with VoIP system or existing VC hardware. The cost-effective complete solution which also run on Android 9 version can be integrated with any major cloud-based VC application like Zoom / Webex / Teams without any extra cost, which customer don't find any of other brand in this price range.

Challenges Faced

Competitors like cisco were there in the race.

About Cohesive Technologies

Cohesive Technologies is a renowned Global Telecom service provider working on the platform of IP and VoIP. We are working with our technology partners like **2N, Akuvox, Akubela, Cyberdata, Epygi, Grandstream, Guardian Telecom, Milesight, Snom, Tonmind, Wi-Tek and Yeastar** who support us in offering innovative products and solutions for the premise or Cloud-based requirements.

Key Points

- ✓ The Grandstream video conferencing solution is Flexible , easy to manage. Its support SIP and H.323, both protocol along with Android 9 version will give capability to add this device with cloud Apps like Zoom / Webex etc.
- ✓ It Supports advanced features, 4K HD full video output. Integrated dual band supports WIFI media. Wireless Microphone Supports full room coverage.



Product Used



GVC3220 Video Conferencing System