



CASE STUDY

Client Profile

Organization:
St Patrick's school

Location:
Hyderabad

Industry Segment:
Education

About St. Patrick's School

St Patrick's school, formerly known as St. Patrick's European High School, is a private Catholic primary and secondary school, located on Sebastian Road in Secunderabad, Telangana, India. The school was established by the Jesuits in 1911, It has over 100+ Faculty and covered till 12th class

Customer Requirement

St Patricks school is a Education institute, who need PA System and unified Telecom solution in Head office with in built Pre recorded manages, Zones and need 30w IP speaker for Auditorium and MIC For announcement and They also wanted use the PA system Speakers for plug and play input for Media devices like laptop projector and mobile.

Solution Offered

After understood customer's requirement for PA System with switches MIC For announcement and Paging server to create zones and Plug and play along with SIP Speakers we offered Tonmind S11T Speaker, Cyber data paging server and GWN7803P switch and Tonmid MIC SIP S20 The system is so user friendly that IT team of Customer can manage 90% of basic PA functionality on their own.

Challenges Faced

Competition with existing vendors of Ahuja and other companies like Bosch who have brand image but offered very high cost to customer. Where Cohesive offered him solution which suits customer budget and fulfil his all requirement in one box solution without any extra hardware or License cost.

About Cohesive Technologies

Cohesive Technologies is a renowned Global Telecom service provider working on the platform of IP and VoIP. We are working with our technology partners like 2N, Akuvox, Akubela, Cyberdata, Epygi, Grandstream, Guardian Telecom, Milesight, Snom, Tonmind, Wi-Tek and Yeastar who support us in offering innovative products and solutions for the premise or Cloud-based requirements.

Key Points

PA System which include Paging server , Tonmind Wall mount Speakers, Switch and Microphone for Announcement in Auditorium

Competition Faced

Bosch

Product Used

