



St. Vincent Pallotti School

Client Profile

Organization:
St. Vincent Pallotti School

Industry Segment:
Education

CASE STUDY

About St. Vincent Pallotti

St. Vincent Pallotti School [CBSE], Nagpur is a co-educational English Medium School established and managed by the "Pallottine Fathers", an International Religious Society which has to its credit, a number of prestigious educational institutions in different parts of India as well as in 43 countries spread over five continents.

Customer Requirement

The Customer was looking for Wireless Communication/Intercom because the wiring was not in placed. He is also looking for wireless signal strength to each corner of School so that due to non connectivity of GSM Calls, people can be approached on Soft Phone App or Whatsapp etc.

Solution Offered

We worked Closely with our SI Partner who done the Site Survey, installed few Wi-Fi Aps at site on demo / POC and show the customer the strength of Wi-Fi APs and smooth wireless intercommunication by using Grandstream Wireless Desktop Phones and Grandstream Free Wave App for Smart Phone / Laptop. The WAVE app ensure to provide Video Intercom solution and Grandstream Cloud base remote Extns "UCMRC" provide secured intercom calls even from out from School premises, which was the one of most useful feature for School Management and Teachers.

Challenges Faced

The client was using some of other Brands of Analog PBXs in other location who gave the wireless solution but the cost was huge and some of brands only deals in PBXs but not in Wi-Fi Network which lead a doubt to customer mind for seamless integration of Voice and Data by using two different brands.

About Cohesive Technologies

Cohesive Technologies is a renowned Global Telecom service provider working on the platform of IP and VoIP. We are working with our technology partners like **2N, Akuvox, Akubela, Cyberdata, Epygi, Grandstream, Guardian Telecom, Milesight, Snom, Tonmind, Wi-Tek and Yeastar** who support us in offering innovative products and solutions for the premise or Cloud-based requirements.

Goal/Purpose of the New Deployment

- Offered Unified Communication Platform for Voice and Video calls on Wireless Infra with the help of Grandstream UCM server, Grandstream Soft App, Wireless Desktop IP Phone and Wi-Fi Access Points.
- The wiring on existing Building is not possible, so wireless was the only solution for seamless communication

Competition Faced

"Matrix, Alcatel, and NEC"

Product Used