

CASE STUDY

- Sports & Games
- Banking
- Health Care
- Fire Fighting System
- Electric Substation & Generator
- Transportation
- Cafeteria
- Common Room



The Heritage School

Schooling for Tomorrow. Schooling from Tradition
An ISO 9001:2008 & ISO 22000 : 2005 Certified Institution



Client Profile

Organization :

The Heritage School

Location :

Kolkata

Industry Segment :

Education

CASE STUDY

About The Heritage School

The Heritage School, established in 2001, is a unique Endeavour of the Kalyan Bharti Trust to recreate the ancient Gurukul tradition of India. Nestled in the lap of nature, the school provides an ideal atmosphere for learners to acquire and imbibe skills necessary for their physical, mental, social and intellectual development.

We believe that the world could be made a better place through education which focuses on concepts, ideas and issues that transcend disciplinary, cultural, national and geographical boundaries. To this effect, the school offers a variety of curricula ranging from the national ICSE and ISC to the international IGCSE and IBDP, with an aim to provide comprehensive education opportunities necessary for preparing conscientious, responsible and dynamic future global citizens. The Heritage School today is considered to be one of the leading international day-boarding schools not just in Kolkata, but in the whole country.

Customer Requirement

Customer wanted to have a stable and state of art but cost effective advanced PBX solution for their prestigious school.

Solution Offered

We had installed Grandstream **UCM6202** at with around 200 numbers **GXP1625** SIP Phones. Using customer's existing LAN only we had implemented this IP intercom solution. At present they have 1 PRI line which has been terminated in this IP-PBX system using third party PRI-VoIP gateway.

They were using BPL EPABX system and we provided them only 50 SIP phones with UCM in the first order . Gradually they keep on increasing SIP phones phasing out Analog phones after seeing the ease of deployment and maintenance. We also had given them analog extensions using FXS gateways.

Challenges Faced

Competitors like Matrix, NEC , Panasonic etc were there in the race. They were proposing them Analog PBX solution as they were using BPL analog EPABX system with analog wiring. Their System was out of support and customer was also keen to procure another EPABX system again.

About Cohesive Technologies

Cohesive Technologies is a renowned Global Telecom service provider working on the platform of IP and VoIP. We are working with our technology partners like **Cyberdata, Digium, Epygi, Grandstream, Milesight, Wi-Tek and Yeastar** who support us in offering innovative products and solutions for the premise or Cloud-based requirements.

The company is aimed to work on the VOIP technology in a highly affordable and innovative manner. Our main vision is to allow the success & satisfaction of our employees, partners and customers who are connected with us by using our Products & Solutions.

Key Points

- UCM as central PBX systems for communication.
- More than 200 numbers SIP phones were also installed to create desired IP extensions.
- 1 PRI line was terminated through third party PRI gateway.
- Some analog phones through FXS gateways.

Competition Faced

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Competitors like Matrix, NEC & Panasonic were also there in the race

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Product Used



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