



CASE STUDY

Client Profile

Organization:
Essentia Design

Location:
Gurugram

Industry Segment:
Interior design

About Essentia Design

Essentia environments thrives on passionate design that is innovative and exceeds client's expectations. we believe in brainstorming ideas till we have come up

Customer Requirement

- They were looking at a future proof, cost effective, flexible and easy to operate Video Conferencing Solution, which should help them to communicate with 3rd party apps like teams, zoom remote branches without any interruption

Some times using H.323 as well as the ucm protocol sip RFC3261.

Solution Offered

- Grandstream Boardroom Video Conferencing solution to meet the above expectation. Our ability to deliver the solution in totality and to ensure 100% uptime.
- As expected from their high profile client across their multiple locations in India as well as their overseas locations.
- A Proof of Concept demonstration at Gurgaon Head Office with complete integration of GVC3220 with GMD1208 & we successfully connected our device with their existing vc device over the H.323 feature, Android apps integration with Teams.

Challenges Faced

Competitors like Polycom, Avaya are in race and Customer was satisfied with Grandstream.

About Cohesive Technologies

Cohesive Technologies is a renowned Global Telecom service provider working on the platform of IP and VoIP. We are working with our technology partners like 2N, Akuvox, Akubela, Cyberdata, Epygi, Grandstream, Guardian Telecom, Milesight, Snom, Tonmind, Wi-Tek and Yeastar who support us in offering innovative products and solutions for the premise or Cloud-based requirements.

Key Points

- ✓ Android 9 platform through third party apps they can do vc call, wireless presentation, sharing Through Zoom, teams app also they can do vc call



Product Used



GVC3220 Video Conferencing



GMD1208 Desktop Wireless Microphone