



CASE STUDY

About Hitachi

Hitachi Systems Micro Clinic (HISYS-MC) is a System Integration company providing end to end IT solution with advanced technology driven solutions in the field of Infrastructure, Networking, Security and Availability to clients across different industry verticals. HISYS-MC also provide expertise service solutions in Cloud Services, Managed Services and Professional Services across PAN India and globally.

Customer Requirement

- ✓ Inter office communication (both - Voice and video) within their branches. Reduce telephone bills, centralized management.
- ✓ Also wanted to monitor all branches while sitting at HO.

Solution Offered

We have installed Epygi M 32X at Head Office with IP Phone extensions and given remote extensions (IP Phones, Video Phones and SIP Camera) to all branches. Management are using Grandstream GXV 3240 so that they can do video communication. All authorized people can access any branch camera by just dialing extension number of that camera (camera is also an extension of IP PBX installed at HO). This not only makes their communication easy and reduced their telecom bills but also gave surveillance on their extension.

Based on the requirement these are the products offered to them:

IP PBX, IP Phones, Video Phones, SIP Camera works on SIP Protocol, hence same can integrate with each other so that any extension user can talk to another extension (whether it is IP Phone or SIP Camera) - Gives an experience of Unified convergence (integration of voice, data, video and surveillance)

Competition Faced

They have considered products from many other manufactures some of them are Avaya, Alcatel and Coral but no one was able to offer integrated Solution.

Customer Testimonials

Understanding our need with Clarity and offering us converged solution of Surveillance and IPPBX at HO and Branch offices made us choose Cohesive Technologies as our preferred and Reliable Technology.
Tarun Seth - MD-Hitachi - Micro Clinic

About Cohesive Technologies

Cohesive Technologies is a Global Telecom Solution Provider on VoIP and IP Platform As well a leading Integrator and Solution Provider with the Best Innovative IP Solutions which adds value to Customers through a combination of different high end technologies for a true Converged Solution. Working with Technology Partners like **CyberData, Grandstream, Epygi, Digium, Milesight, & Yeastar** helped us delivering state-of-the-art-technology Products to Premise and Cloud based requirements for various companies that span across multiple segments.

*Multiple Locations - Mumbai, Pune, Ahmedabad, Vadodara, Bengaluru, Chennai, Kolkata, Jaipur, Delhi and Gurgaon

Client Profile

Organization :

Hitachi

Location :

Multiple Locations*

Industry Segment :

Enterprise

Goal/Purpose of the new deployment

Installation of communication system at Head Office, configuration of remote extensions at all branches. Installation of SIP Camera as an extension of IP PBX so that any video extension user can access any camera by dialing extension number of respective camera

Product Used



- Grandstream IP Phones
- Grandstream Video phones
- Epygi Pri Gateway
- Epygi IPPBX
- Grandstream SIP Camera