



## CASE STUDY

### About Indofil Industries

INDOFIL INDUSTRIES LIMITED – belongs to the renowned K. K. MODI GROUP OF COMPANIES.

INDOFIL INDUSTRIES LIMITED, established five decades ago(1962), headquartered in Mumbai, a research-led and fully integrated Chemical Company. INDOFIL has a very strong domestic base and a well-recognized international presence. Both businesses viz, Agricultural Chemicals and Specialty & Performance Chemicals are poised for much faster growth through partnerships and joint ventures for manufacturing, marketing and research and development activities with prospective companies across the world.

### Customer Requirement

- ✓ They want to inter-connect all their blocks in Dahej with using of our Grandstream PBX ..
- ✓ They want to use their existing analog phones. For their manufacturing sites and Ip-phone for management.
- ✓ They wanted a unified environment by interconnecting all blocks through fiber and done outgoing call with Our Epygi PRI gateway.

### Solution Offered

We did installed Grandstream UCM6208 with Epygi PRI gateway for Intercom and outgoing calls for all blocks with FX gateways and IP Phones, and soft phone. This not only makes their communication easy, effective with low maintenance Grandstream UCM is one box solution which gives all features (No expansion, license cost).

### Competition Faced

Competitors like NEC, Panasonic, Matrix were there in the race and NEC being existing vendor was tough to be replaced.

### About Cohesive Technologies

Cohesive Technologies is a Global Telecom Solution Provider on VoIP and IP Platform As well a leading Integrator and Solution Provider with the Best Innovative IP Solutions which adds value to Customers through a combination of different high end technologies for a true Converged Solution.

Working with Technology Partners like **CyberData, Grandstream, Epygi, Digium, Milesight, TelephonyKart & Yeastar** helped us delivering state-of-the-art-technology Products to Premise and Cloud based requirements for various companies that span across multiple segments.

## Client Profile

**Organization :**  
Indofil Industries

**Location :**  
Dahej, Gujarat

**Industry Segment :**  
Manufacturing

## Key Points

- UCM connects to all FXS gateway and IP-Phone for communication by Analog phones, and FXs gateway to connect Fax machines. Epygi PRI gateway connected outgoing and incoming calls for all desired Extension.

- All FXS gateway to be connect with UCM via Fiber network for using Analog phones



## Product Used



- Grandstream  
UCM6208 IPPBX

- Epygi PRI Gateway