



## Client Profile

**Organization :**  
Infinity Architect & Design

**Location :**  
Pune, Maharashtra

**Industry Segment :**  
Architect



## CASE STUDY

### About Infinity Architect and Design

Since its inception, INFINITY has successfully designed over a thousand projects. All of them designed and executed with a holistic approach. One look at any of our projects and you can feel the passion touching you. A powerhouse of creative talent, a skilled workforce and dedicated team along with a reliable source of vendors, is Infinity's key to accomplishing challenges of any magnitude.

### Customer Requirement

- They want Single Stop Solution.
- They want Unified Communication Plus License free IP PBX, Video Conference Solution.
- They want Surveillance System communicate in both way or having Inbuilt Mic and speaker
- They wanted Cost effective, reliable and future ready solution .

### Solution Offered

We did installed Grandstream **UCM6202** at Infinity with IP Phones, Video phones and Video Conferencing **GVC3200** for Board room And **GVC3210 + GXV3240, GXP2200 Extn DSS** for Director Cabin, Also Provide Access Point **GWN7600** and for Surveillance **Milesight** Cameras. We Provide the Complete Solution For Voice, Video and Data over Integration with Our Grandstream IP PBXs.

### Challenges Faced

Competitors like Cisco, Avaya, Alcatel, Mitel and NEC were there in the race and Avaya and Alcatel being existing vendor was tough to be replaced.

### About Cohesive Technologies

**Cohesive Technologies** is a Global Telecom Solution Provider on VoIP and IP Platform As well a leading Integrator and Solution Provider with the Best Innovative IP Solutions which adds value to Customers through a combination of different high end technologies for a true Converged Solution.

Working with Technology Partners like **CyberData, Grandstream, Epygi, Digium, Milesight, TelephonyKart & Yeastar** helped us delivering state-of-the-art-technology Products to Premise and Cloud based requirements for various companies that span across multiple segments.

### Key Points

- *Grandstream UCM is one box solution which gives all features (No expansion, license cost).*
- *Single Stop Solution*

### Product Used



- **Grandstream UCM6202 IPPBX**
- **Grandstream Audio & Video Conferencing (GVC3200/3210 & GAC2500)**
- **Grandstream IP Video Phone & High End IP Phone with Ext. (GXV3240 & GXP2170/GXP2200)**
- **Milesight H.265+ SIP Camera**
- **Grandstream GXP1625 Basic IP Phone (PoE)**

