



Client Profile

Organization :
SIS Securities Limited

Location :
PAN INDIA

Industry Segment :
Securities Services

CASE STUDY

About SIS Securities Limited

The SIS Group is a leading **provider of security services** both in India and Australia with diverse solutions across the security spectrum. The portfolio of services includes security design and solutions, fire safety, event security, VIP protection, aviation security, emergency response, investigation work and integrated technology solutions providing man-tech solutions in addition to Cash Logistics operations which has further diversified their clientele with capabilities spanning over **cash in-transit, doorstep banking, ATM-related services, bullion and cash vaulting services**. SIS is the second largest cash logistics company in India and also the fastest growing. SIS has **also started Facility Management services** and have been designing and delivering according to the customers need; be it housekeeping services, janitorial support, HVAC repairs or pest control., businesses and industrial establishments.

Requirement from SIS Securities

SIS Securities had a typical requirement to install **Vandal Proof Dome Cameras** on their Mobile Training Vans as well as Cash Vans carrying cash from various banks to their respective ATMs. These cameras were installed outside their Mobile Training Vans and Cash Vans to capture the training events, record them locally on local SD card storage of camera and also forward the real times pictures on a pre-defined email id HO. The cameras installed on Vans are connected via 4G GSM SIMs and after every 10 seconds forwards the snapshot to a pre-defined email.

Solution Offered

Milesight cameras with H.265+ Compression saving around 75% storage and use 75% lesser bandwidth. The cameras are connected via 4G GSM SIM router, getting power through PoE injector and having local recording on SD Card in each camera. The snapshots are getting emailed to predefined email id every 10 seconds. A UCM as a video router at HO was also proposed which would be added later with the increase of Vans quantity and calls can be made through GS wave on respective training or cash van.

How our Solution was different than Competition

We gave the complete solution to the customer rather than just selling our cameras. With 75% lesser storage & bandwidth requirement added with local storage facility on micro SD card backed up with SIP protocol with facility to make Video calls on each camera from GS Wave created an edge above the competition.

About Cohesive Technologies

Cohesive Technologies is a Global Telecom Solution Provider on VoIP and IP Platform As well a leading Integrator and Solution Provider with the Best Innovative IP Solutions which adds value to Customers through a combination of different high end technologies for a true Converged Solution.

Working with Technology Partners like **CyberData, Grandstream, Epygi, 2N, Digium, Milesight, TelephonyKart & Yeastar** helped us delivering state-of-the-art-technology Products to Premise and Cloud based requirements for various companies that span across multiple segments.

Competition and Challenges faced

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Had a stiff competition with some low cost local IP Surveillance products but got the features benefits like latest H.265+ Compression, Starlight technology, SIP and not to forget our continuous efforts and patience. The availability of internet through 4G router on a moving vehicle was a challenge as unlike the cash Vans, these training vans moves PAN India and getting 4G/3G Mobile internet in remote areas is a big challenge.”

Product Used



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