

Client Profile

Organization:
Balaji Amines Ltd

Location:
Solapur

Industry Segment:
Chemical and Hotel

Goal/Purpose of the new deployment

- ✓ UCM SIP server with built in SIP users and concurrent calls
- ✓ Cost effective vs AlkateL Solution
- ✓ Analog Gateway for Analog Extension without changing existing infra.

Product Used



1. UCM6302
2. GXW4501
3. GXW4248
4. GRP2601P



CASE STUDY

About Balaji Amines

It is a chemical company manufacturing Aliphatic Amines, Methyl Amines and sell to International market. Chemicals maker Balaji Amines Ltd has diversified into the hospitality sector with the launch of a luxury hotel in Solapur. Maharashtra. The hotel, spread over three acres with 129 rooms, will be managed by Sarovar Group for 12 years.

Customer Requirement

Customer wanted Analog extension as an end terminal for 240 analog extension. since the two pair telephone cabling is already exist in the hotel so customer required IP Server with Analog Gateways for connecting Analog Extensions with existing ISDN PRI line. Also with Integration of IDS PMS Software with IP-PBX.

Solution Offered

We offered them Grandstream UCM 6302 SIP server with 48 Port Analog Gateway for Making 240 Analog Phones. also to integrate E1/T1 Gateway and IDS PMS Software integration with our Grandstream IP-PBX by using Telesoft Middleware for integration of IDS PMS Software with our Grandstream server.

Challenge

Earlier Customer was using AlkateL IPPBX old system for their hotel premises. they had lot of problem like Communication wasn't proper. they didn't get proper support from AlkateL. The price of of old IPPBX was very high and AMC cost was also high

About Cohesive Technologies

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