



Client Profile

Organization :
eMentalist Outsourcing Services Pvt. Ltd.
Location :
Ahmedabad (Gujarat)
Industry Segment :
Enterprise

CASE STUDY

About eMentalist Outsourcing Services Pvt. Ltd.

eMentalist is the realization of the entrepreneurial dream of Mr. Dharmendra Tirdia. Founded in 2016, eMentalist, today, is 30+ and growing strong team, with an interesting amalgamation of skills and experience. We are a privately held firm with a unique advantage- at the helm of our ship is an industry stalwart, Dharmendra, who is passionate about customer experience and has behind him a progressive track record as a leader of achieving exceptional results while he was employed with a MNC.

eMentalist is all about people, a co-working space where each team member is imbued with the spirit to challenge the status quo in the domain of offshore outsourcing in order to deliver nothing but the best for the clients whom we serve.

Customer Requirement

- ✓ Client wants skype call and also share the presentation during video call or conference .
- ✓ With the new deployment the end user Wants to do a video call with their clients and also for their recruitment team.

Solution Offered

We acted like Consultant services to the client, We understand his requirement and they believed our offered solutions, that we were able to deliver the best products in the market. Before buying our product the client compared and testing our products with many competitors, But they satisfied only with our products, because we are Innovative solution provider with our good customer service.

As ours deployment, now the client makes a skype call via Video Conferencing and also he can share the presentation during video call by using IP-Video-talk.

Based on the requirement these are the products offered to them:

- ✓ Grandstream GXP1625 IP Phone fulfill their all requirement with HD sound, backlit led and also cheaper from other brand.
- ✓ Grandstream GVC3210 Video Conferencing are android supported , so it fulfill clients skype call feature requirement with HD video.

About Cohesive Technologies

Cohesive Technologies is a Global Telecom Solution Provider on VoIP and IP Platform As well a leading Integrator and Solution Provider with the Best Innovative IP Solutions which adds value to Customers through a combination of different high end technologies for a true Converged Solution.

Working with Technology Partners like **CyberData, Grandstream, Epygi, 2N, Digium, Milesight, TelephonyKart & Yeastar** helped us delivering state-of-the-art-technology Products to Premise and Cloud based requirements for various companies that span across multiple segments.

Goal/Purpose of the new deployment

They are looking for Video Conferencing, which have very good video quality and high resolution and also use for Skype call.



Product Used



- **Grandstream GVC3210 Video Conferencing**
- **Grandstream Basic IP Phone GXP1625**