



LUMINOUS

Client Profile

Organization :
LUMINOUS

Location :
Gurgaon, Haryana

Industry Segment :
Power & Energy

CASE STUDY

About Luminous Power Technologies

Luminous Power Technologies is the leading power and home electrical specialist in India having a vast portfolio comprising of Power back up solutions such as UPS, Batteries and Solar Applications to Electrical offerings such as Fans, Wires, Switches and LED lighting.

With 7 manufacturing units, more than 28 sales offices in India and presence in over 36 countries, our 6000 employees serve more than 60,000 channel partners and millions of customers. Our motto has always been Customer Delight through Innovation & Passion with the focus on Execution & Team-work. At Luminous, we passionately innovate to make life comfortable and efficient.

Customer Requirement

- They need to use their existing 500 analog phones
- They needed advanced security protection with tls,srtp/http
- **They are looking for ippbx with features like:**
- One box solution with all features inbuilt for IPPBX and Dial Centre.
- Detailed Report of Incoming, outgoing calls, Recording Calls, Abandoned call, etc. All reports downloadable in CSV, PDF and Excel format.
- 30 party Meet me conference wherein the participants dial the conference number and password to enter into the live conference.
- 8 port PRI (240 Channel) gateway for interconnecting ISDN Platform on SIP

Solution Offered

- Grandstream FXS Gateway 48 port • UCM6208 IPPBX • Digium 8 port PRI Gateway
- GXP1625 IP Phone

How our solution was different from other

The features they wanted like voice logger/Dynamic IVR over and above voice & video communication were basic features of our offered solution and the other brands were charging extra as License. We did supplied the same with lot more benefits which resulted in our favor.

About Cohesive Technologies

Cohesive Technologies is a Global Telecom Solution Provider on VoIP and IP Platform As well a leading Integrator and Solution Provider with the Best Innovative IP Solutions which adds value to Customers through a combination of different high end technologies for a true Converged Solution.

Working with Technology Partners like **CyberData, Grandstream, Epygi, 2N, Digium, Milesight, TelephonyKart & Yeastar** helped us delivering state-of-the-art-technology Products to Premise and Cloud based requirements for various companies that span across multiple segments.

Customer Feedback

“
Our solution ended up with cohesive robust, effective & economical solution provided by cohesive.”

Competition Faced

- “
- ✓ Matrix LE, GE
 - ✓ Neox
 - ✓ Avaya
 - ✓ Sangoma
- ”

Product Used

