


 imagine. change.


 RICOH
imagine. change.

 An invitation to join together
and shape the future.

Client Profile

Organization :

Ricoh

Location :

Gautam Budh Nagar,
Noida, Uttar Pradesh

Industry Segment :

Enterprise

CASE STUDY

About Ricoh

Headquartered in Tokyo, the **Ricoh Group** is a global technology leader with operations in about 200 countries and regions. In the financial year ending March 2017, it had worldwide sales of 2,028 billion yen (approx. USD 18.2 billion). Ricoh is present in India for over 37 years, and operates through a robust pan-India network of 7 offices and over 1,000 business partners. What sets Ricoh apart is that it delivers not only a wide array of products and solutions, but consistent service levels across the globe.

For more than 80 years, Ricoh has driven innovation as a leading provider of document related solutions, IT services, commercial and industrial printing, digital cameras, visual communication systems and industrial systems. Today, **Ricoh** is EMPOWERING DIGITAL WORKPLACES using innovative technologies and services, enabling individuals to work smarter.

Customer Requirement

- They want to relocate their office over a day's time.
- They are looking for a cheaper solution for setting up telephony solution.
- They are looking for IP video & voice telephony solution.
- As They have not much budget allocated so they don't want any hard phone.
- They want to integrate Grandstream IP with their Existing EPBX.

Solution Offered

We have provided **UCM6510** with 8 port FXS Gateway which make us a route of 8 PSTN Trunk between two EPBX as a result new users can talk to existing users. We have provided soft phone as extension which reduces the cost & it is easy for setting up the communication system.

Competition Faced

Cisco & Avaya were on the competition, Customer has rejected the due to high commercial

About Cohesive Technologies

Cohesive Technologies is a Global Telecom Solution Provider on VoIP and IP Platform As well a leading Integrator and Solution Provider with the Best Innovative IP Solutions which adds value to Customers through a combination of different high end technologies for a true Converged Solution.

Working with Technology Partners like **CyberData, Grandstream, Epygi, 2N, Digium, Milesight, TelephonyKart & Yeastar** helped us delivering state-of-the-art-technology Products to Premise and Cloud based requirements for various companies that span across multiple segments.

About the Product

The UCM6510 creates an easily manageable on premise anchor to your communications network. This enterprise-grade IP PBX comes equipped with a suite of advanced call handling and network data features, all with no licensing and no fees. Its scalability offers deployments that can support up to 2000 users, and it supports E1, T1 and J1. The UCM6510 series allows businesses to unify multiple communication technologies, such as voice, video, surveillance, data tools, and facilities access management into one common platform that can be managed and accessed remotely..

Product Used



- ✓ Grandstream UCM6510
 - ✓ Grandstream GXP2170
- High End Series IP Phone.

