



ical

Electromechanical

Client Profile

Organization :
Vedant Group

Location :
Ahmedabad, Gujarat

Industry Segment :
Manufacturing Unit

Key Points

- UCM connects to all Analog and Ip-phone for communication by 2 PSTN lines.
- All equipments to be connect with UCM via LAN network for using phones & Video door phone

Competition Faced

Competitors like NEC, Panasonic, Matrix are also in the race

Product Used

- Grandstream GDS3710 IP Video door Intercoms
- Grandstream Audio & Video IP Phones
- Yeastar S412 IPPBX

CASE STUDY

About Vedant Group

Vedant Group is a new-generation, future-savvy, technology-driven, innovation-oriented, customer-focused group of companies with diverse activities, but a singular accent on excellence. Currently, the Group is active in **Electrical & Electromechanical** (Panel Manufacturing) industries, and in the **Education** sector. Inspired by the emerging new opportunities of the New Millennium, the Group plans to diversify further into related and newer fields, in the future.

Customer Requirement

- They want to inter-connect all their rooms in building with using of our PBX .
- They want to use analog phones. For their security guards, maids and Ip-phone for management for communication.
- They wanted a unified environment by interconnecting all through LAN and 2 PSTN line for outgoing calls, and Intercom calls from mobile ext. while they were outside home.

Solution Offered

We did installed Yeastar **S412** IPPBX with Grandstream **GDS3710** and some **Video** and **Audio** Phone for Intercom and outgoing calls for all rooms with FXS ports were using for Guard with analog phones. This not only makes their communication easy, effective with low maintenance . We gave an integrated solution for their home in one box solution which gives all features (No expansion, license cost).

They also impressed by our soft phone app , with the help of this app they can connected with their staff and home as well as.

Challenges Faced

Competitors like NEC, Panasonic , Matrix were there in the race and NEC being existing vendor was tough to be replaced.

About Cohesive Technologies

Cohesive Technologies is a Global Telecom Solution Provider on VoIP and IP Platform As well a leading Integrator and Solution Provider with the Best Innovative IP Solutions which adds value to Customers through a combination of different high end technologies for a true Converged Solution.

Working with Technology Partners like **CyberData, Grandstream, Epygi, Digium, Milesight, TelephonyKart & Yeastar** helped us delivering state-of-the-art-technology Products to Premise and Cloud based requirements for various companies that span across multiple segments.