



Client Profile

Organization :
Grant Thornton

Location :
Gurgaon, Haryana

Industry Segment :
Financial

CASE STUDY

About Grant Thornton

Grant Thornton in India is one of the largest assurance, tax, and advisory firms in India. With over 3,000 professional staff across 14 offices, the firm provides robust compliance services and growth navigation solutions on complex business and financial matters through focused practice groups. The firm has extensive experience across a range of industries, market segments, and geographical corridors. It is on a fast-track to becoming the best growth advisor to dynamic Indian businesses with global ambitions. With shorter decision-making chains, more senior personnel involvement, and empowered client service teams, the firm is able to operate in a coordinated way and respond with agility.

Customer Requirement

- They want to inter-connect all their 12 locations in india where using differnt PBX at different locations.
- They want to use their existing analog phones.
- Intercommunications within their branches where they want to reduce telephone bills.
- They wanted a unified environment by interconnecting all offices of MPLS thru SIP Trunk.

Solution Offered

We did installed Grandstream UCM6510 at all locations with IP Phones, Video phones and FXs gateway. Integrating all locations via SIP Trunks so that all branches are connected as an intercom and simultaneously work independently. Senior Management is using Grandstream GXV3240 so that they can do video communication. This not only makes their communication easy but reduced their telecom bills also. Grandstream UCM is one box solution which gives all features (No expansion, license cost). The TDM/Trunk ISDN in different offices were managed by EPYGI PRI Gateways

Challenges Faced

Competitors like Avaya, Alcatel and IRIS were there in the race and avaya being existing vendor was tough to be replaced.

About Cohesive Technologies

Cohesive Technologies is a Global Telecom Solution Provider on VoIP and IP Platform As well a leading Integrator and Solution Provider with the Best Innovative IP Solutions which adds value to Customers through a combination of different high end technologies for a true Converged Solution.

Working with Technology Partners like CyberData, Grandstream, Epygi, 2N, Digium, Milesight, TelephonyKart & Yeastar helped us delivering state-of-the-art-technology Products to Premise and Cloud based requirements for various companies that span across multiple segments.

Key Points

- UCM at all locations for communication, FXs gateway to connect Fax machines, Video Phones for video communication.
- All UCM to be connect with each other via SIP Trunk on EPYGI PRI Gateway

Competition Faced

“
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Product Used

