



Client Profile

Organization:
Consulate General of Italy

Location:
Bengaluru

Industry Segment:
Government

CASE STUDY

About Consulate General of Italy

The Secretary General of the Ministry of Foreign Affairs, Riccardo Guariglia, the Italian Ambassador to India, Vincenzo de Luca, and the Consul General, Alfonso Tagliaferri, – attended the opening of the new Consulate General of Italy in Bengaluru. The new Italian diplomatic venue will have consular jurisdiction in the Southeastern region of India. It will assist the Italian community living or transiting into the area and the businesses willing to access the vast and rising Indian market. The office will also be a cultural, academic and scientific hub in Bengaluru, considered the Indian “Silicon Valley”. Finally, the Consulate will process 20-30 thousand visa procedures annually. The Consulate offices, located in the city centre, also house the local headquarters of the Italian Trade Agency – ICE, the Chamber of Commerce and Uni-Italia.

Customer Requirement

Customer wanted open SIP base Audio and Video IP phones & IP PBX to connect with their existing SIP network

some branded and cost effective solution on which their senior can have video calls including third party VC call through their desk phones in futures.

Solution Offered

We (Cohesive Technologies) installed Grandstream’s SIP based IP Phones through one of Partner. With our GRP2615 IP Phones we also offered Extension Module which offer speed dial with digital display for all senior management of customer. Our SIP base Phones gave the user flexibility, State of Art technology in price effective manner.

Challenges

Competitors like Siemens, Cisco, Polycom etc were there. But the price & quality of our IP Video & Audio Phones made customer to buy Grandstream IP Phones.

About Cohesive Technologies

Cohesive Technologies is a renowned Global Telecom service provider working on the platform of IP and VoIP. We are working with our technology partners like **2N, Akuvox, Akubela, Cyberdata, Epygi, Grandstream, Guardian Telecom, Milesight, Snom, Tonmind, Wi-Tek and Yeastar** who support us in offering innovative products and solutions for the premise or Cloud-based requirements.

Key Points

- Our SIP base Phones gave the user flexibility, State of Art technology in price effective manner.



Product Used



GRP2604P & GRP2615 IP Phones



HT813 ATAs



UCM6301 IPPBX