



## CASE STUDY

### Client Profile

**Organization:**  
Delhi Police HQ Building  
**Location:**  
Delhi  
**Industry Segment:**  
Security Services  
comes under Central Govt.

### About Delhi Police New HQ

Jai Singh Road in central Delhi, near Bangla Sahib Gurdwara, is the new address of the Delhi Police headquarters. Its newly constructed 17-floor building was inaugurated by Union home minister Amit Shah on the occasion of the birth anniversary of Sardar Vallabhai Patel, the country's first home minister.

### Customer Requirement

- The Delhi Police Departments was looking for robust and Integrated Telecom Solution for their new office along with expansion to new buildings will come near future.
- The Customer don't want Traditional Telephone system and want CAT 6 Cabling only in whole Building premises for all of his equipment's including IP Phones, Multimedia Video IP Phones and Analog Phones.

### Key Points

- Customer don't want to stuck with one brand only and require Open technology which not only ful-fill their current requirements, although ready to expand as per near future requirements as well.

### Solution Offered

We (Cohesive Technologies) provided Server based Unified IPPBX solution of Yeastar (The Top 10 Brands in Telecom worldwide) "S Series" to cater their current requirement of around 150 Extn and the same Server can support up to 500 SIP Extns with Voice recording capability.

We have successfully demonstrated the interoperability of our unified IPPBX with another brands like Digium and Grandstream for IP Phones and Multimedia Video IP Phones.

The offered solution was Economical, state of art and helped delhi police for futuristic Unified Platform.

### Competition Faced

"Competitors like NEC, Avaya, Panasonic etc were in the race"

### Challenges Faced

Competitors like Panasonic, NEC, Avaya etc were there due to their Brand Image and ready to offered their Proprietary Solutions to customer.

### Product Used



### About Cohesive Technologies

Cohesive Technologies is a renowned Global Telecom service provider working on the platform of IP and VoIP. We are working with our technology partners like **2N, Cyberdata, Epygi, Grandstream, Milesight, Sangoma, Planet, Wi-Tek** and **Yeastar** who support us in offering innovative products and solutions for the premise or Cloud-based requirements.

