



CASE STUDY

About Governor House, Manipur

Raj Bhavan (translation: Government House) is the official residence of the governor of Manipur. The present structure was completed in 1898 after the old thatched roofed structure was destroyed in the Anglo-Manipuri War of 1891. It is located in the capital city of Imphal, Manipur and the area of the campus is 16 acres (65,000 m2). The present governor of Manipur is Anusuiya Uikey.

Customer Requirement

Customer wanted to have an advanced EPABX system for their internal and external office communication in the entire premises of Governor House and also for the Governor of Manipur. They have around 3 BSNL trunk lines and 20-25 numbers extensions for their office use purpose.

Solution Offered

We had suggested them to go for IP-based PBX system instead of Analog EPABX system where we can give them stable and best voice clarity to them for office communication. In future if they want then we can also implement them Video phones & Wi-Fi telephones also, Presently to start with we had installed 1 No. **UCM6301 IP PBX, 21 Nos. GRP2601P IP Phones & HT841 Analog Telephone Adaptor.**

Challenges Faced

Other traditional local analog EPABX system vendors were also there in the competition and they were giving huge competition in this project but commercially they were costlier & customer wanted to implement traditional analog EPABX system only.

About Cohesive Technologies

Cohesive Technologies is a renowned Global Telecom service provider working on the platform of IP and VoIP. We are working with our technology partners like **2N, Akuvox, Akubela, Cyberdata, Epygi, Grandstream, Guardian Telecom, Milesight, Snom, Tonmind, Wi-Tek and Yeastar** who support us in offering innovative products and solutions for the premise or Cloud-based requirements.

Client Profile

Organization:
Governor House

Location:
Manipur

Industry Segment:
Government

Key Points

- We had installed 1 Nos. UCM6301 system, 1 Nos. HT841 & 21 Nos. GRP2601P
- Used customers existing LAN.
- POE switch is giving required power to PoE phones.
- 4 ports FXO gateways is also used to terminate 3 numbers BSNL trunk lines of customer.
- Customer is planning to expand their extensions with Wi-Fi phones and Video phones for Governor

Competition Faced

Other traditional EPABX System OEMs were there against us & customer also never experienced IP based PBX system before this.

Product Used

**UCM6301 IPPBX
And GRP2601P IP Phones**

HT841 ATAs