



Client Profile

Organization :
SGPGI Hospital

Location: Lucknow

Industry Segment :
Hospitality

CASE STUDY

About SGPGI

SGPGIMS is a medical Institute under state Legislature Act located in Lucknow Uttar Pradesh. It was established in 1983 and is named after Sanjay Gandhi. The Institute is on a 550 acres (2.2) km² residential campus at Raibareilly Road 15 km from the main city .The Institute offers its own Degrees which are recognized by the medical council of India.

Customer Requirement

Customer wanted to have a Smart Video Conferencing System which can connect multiple locations for its Senior Doctors & Sr Consultants within India and Outside India along with VC recordings and with a provision to join a VC through multiple calling Apps like Google Hangouts, Ring Central, Skype etc. and can offer VC on mobility.

Solution Offered

Grandstream 9 Party Video Conference at Central Location connected with Grandstream 4K Video End points at multiple locations was offered to customer. The Sr Doctors / Sr Consultants were able to join the VC from remote locations through VC End Points and from their Smart Phones for mobility and with connectivity through Android Apps like Hangouts, Blue Jeans, Skype etc.

Competition Faced

Already installed Polycom and People link gave us a tough Competition with their Brand Image and Credentials. With our Cost effective Unified Smart VC Solution with Multiple Options for Connectivity gave us an edge above Competition.

About Cohesive Technologies

Cohesive Technologies is a renowned Global Telecom service provider working on the platform of IP and VoIP. We are working with our technology partners like **Cyberdata, Digium, Epygi, Grandstream, Milesight, Wi-Tek and Yeastar** who support us in offering innovative products and solutions for the premise or Cloud-based requirements.

The company is aimed to work on the VOIP technology in a highly affordable and innovative manner. Our main vision is to allow the success & satisfaction of our employees, partners and customers who are connected with us by using our Products & Solutions.

Goal/Purpose of the new deployment

- To offer cost effective solution which incurs zero recurring cost for intra branch connectivity .
- To offer Video Conferencing solution
- To offer integrated solution which communicates with all VC end points and provide mobility as well as integration with multiple Android Applications.



Product Used

