



CASE STUDY

About FAB Hotels

Fab Hotel is with unique ideas and innovations. The difference in conceptualization makes us unique, and we serve the international standards of services for the beloved customers. Safe tourism is the main concept and we are very true to its core and value. Individuals comfort and concern will be safe in our hands. Our customers enjoy the beauty of living in its deep because our buildings are situated in the most eco-friendly and beautiful landscapes.

Customer Requirement

- They want SIP based IPPBX server with incoming & outgoing, complete as required for audio communication around 100ext and with 2 PSTN lines.
- Easy to maintain the GUI, features like call recording, 5 level IVR, required
- IP based audio phone handset with POE
- For reception operator console required with approx. 24 blf keys
- Analog Phones for pantry & house keeping staff
- POE Switches to connect the POE IP Phones

Solution Offered

- We offered Grandstream UCM6202 by meeting customer requirement with 50 concurrent calls, SIP built-in, customer is having Airtel, bsnl trunk line we connected those trunk lines to UCM6202, To use the analogue phones we integrated the 48 port fxs gateway with UCM6202.
- 25 participants audio conference bridge built-in.
- In UCM6202 we have built in features like 5 level IVR, CDR, voice mail to email.
- For audio we gave GXP1625 model were it has 2 SIP A/C, POE, 3 Way Conference.
- For operator we gave GXP2170 were it has 48 blf keys built in.

Challenges Faced

Competitors like Panasonic, Alcatel are in race and Customer was satisfied with grandstream

About Cohesive Technologies

Cohesive Technologies is a Global Telecom Solution Provider on VoIP and IP Platform As well a leading Integrator and Solution Provider with the Best Innovative IP Solutions which adds value to Customers through a combination of different high end technologies for a true Converged Solution.

Working with Technology Partners like **CyberData, Grandstream, Epygi, Digium, Milesight, Wi-Tek & Yeastar** helped us delivering state-of-the-art-technology Products to Premise and Cloud based requirements for various companies that span across multiple segments.

Client Profile

Organization:

FAB Hotels

Location:

Delhi

Segment:

Hotel

Key Points

- SIP, no charge for extensions expandable
- It supports both audio&Video conference Bridge
- All features are builtin like IVR,voice mail to email,one time hardware cost



Product Used

