



Client Profile

Organization :
Apollo International Ltd

Industry Segment :
Manufacturing & Exports

CASE STUDY

About Apollo International Ltd

Established in the year 1995, Tag Fashions is the Leather products manufacturing and export division of Apollo International Limited (AIL). It has grown remarkably in its journey so far, and today, the division is synonymous to ‘high quality leather products’ in the international arena, offering the finest blend of versatility of leather and sensibility of fashion.

Customer Requirement

The requirement was for a Centralized Communication System connecting multiple locations for Voice & Video Telephony and mobility for Middle & Senior Management. The Communication System should be hosted at the Head Office and all remote locations connected on VPN should have extensions of the same Communication System with centralized billing, Voice mails, Call controls & recordings. The Senior & Middle Management who are on move to be provided with mobility features with extensions on Smart phones & tablets in addition to hard IP Phones.

Solution Offered

Grandstream Unified Communication System at Head Office and FXS gateways and Video Phones at all remote locations served the purpose. GS-Wave App for mobility was offered to Middle as well as top Management on their Smart phones and tablets with same extension numbers. All remote locations were seamlessly connected to HO with centralized call controls and recordings.

Challenges Faced

Various International brands like NEC, Panasonic, Alcatel challenged us with their brand images & credibility. We stood tall with Grandstream solution due to its UC Applications and our service support.

About Cohesive Technologies

Cohesive Technologies is a renowned Global Telecom service provider working on the platform of IP and VoIP. We are working with our technology partners like **Cyberdata, Digium, Epygi, Grandstream, Milesight, Wi-Tek and Yeastar** who support us in offering innovative products and solutions for the premise or Cloud-based requirements.

The company is aimed to work on the VOIP technology in a highly affordable and innovative manner. Our main vision is to allow the success & satisfaction of our employees, partners and customers who are connected with us by using our Products & Solutions.

Goal/Purpose of the new deployment

- To offer Cost Effective Solution which incurs Zero recurring cost for Intra Branch connectivity
- To offer Centralised Management System
- To offer Integrated Solution which Communicates all End Points with Centralized Communication Server

Product Used



- Grandstream IPPBX
- Grandstream FXS Gateway
- Grandstream Video Phones

