



## Client Profile

**Organization :**  
ABA Corp.

**Location :**  
Noida, Uttar Pradesh

**Industry Segment :**  
Real Estate

## CASE STUDY

### About ABA Corp

Established since 25 years, **ABA Corp.** has been thriving to set industry benchmarks in the real estate sector and has delivered renowned projects namely Orange County and Cleo County. **ABA Corp.** is known for its commitment to quality and thematic designing excellence. **Cleo County** offers highly impressive & Ready to Move in Luxury Apartments in NCR.

### Customer Requirement

**Cleo County** wanted to create a different Mark in everything they do including the Communication/Surveillance and Paging system they wanted to install at the Super Luxury Apartments, they wanted a Video intercoms / 3-Tier Security all unified together for all 2800 Flats, multiple Towers Entries and Common Areas.

### Solution Offered

Cohesive worked with the management and offered them Unified Communication Server of Grandstream for 4000 Endpoints (SIP Trunked 2-Boxes) and connected them on all 2800 Video Phones (**GXV3275**) with SIP Surveillance (**Milesight**) and 2N-Door Intercoms at Tower entries.

The solution was unique as it not only converged different Products on one Platform but also gave an up rise to the Face value of Flat and the Society for the Buyer.

#### Advantages to the user –

- Flat owner can do video intercom.
- Flat owner can access any camera by just dialing the intercom no of that camera.
- Visitor can talk to Flat owner through Video door phone / Video phone so that Flat owner can allow him to enter (if required).
- We have given complete integrated solution of Voice, Video and Surveillance.

### Challenges Faced

Stand alone and very cheap solution venders.

### About Cohesive Technologies

**Cohesive Technologies** is a Global Telecom Solution Provider on VoIP and IP Platform As well a leading Integrator and Solution Provider with the Best Innovative IP Solutions which adds value to Customers through a combination of different high end technologies for a true Converged Solution.

Working with Technology Partners like **CyberData, Grandstream, Epygi, 2N, Digium, Milesight, Wi-Tek & Yeastar** helped us delivering state-of-the-art-technology Products to Premise and Cloud based requirements for various companies that span across multiple segments.

### Customer Testimonials

WATCH VIDEO

*ABA Corp while conceptualising Cleo County was very clear to provide the best of Infrastructure to the Residents so that they get Luxury coupled with Security in their dream Home.*

*Grandstream Video Phones GXV3275 in all 2800 Flats Configured on Unified Communication server of Grandstream (UCM6510\*2) connected to SIP Surveillance and SIP Door Phones on one Converged Platform by Cohesive Technologies helped us achieve the State of art technology with 3 Tier Security to all our Residents with Voice /Video and Mobility benefits.*

**- Mr. Sunil Totlani**  
*(Director ABA Corp)*

### Product Used

